

TOP 100

OFFICE TRANSACTIONS OF 2017

ranked by square feet



| | CONTRIBUTING MEMBERS | SQUARE FEET | LOCATION |
|----|---|-------------|------------------------|
| 1 | Kenneth Block, SIOR | 2,200,000 | Overland Park, KS |
| 2 | Lloyd Cooper, SIOR | 410,193 | Montreal, QC |
| 3 | Lloyd Cooper, SIOR | 375,974 | Montreal, QC |
| 4 | Nicholas Morizio, SIOR | 313,000 | Middlebury, CT |
| 5 | Lloyd Cooper, SIOR | 269,624 | Montreal, QC |
| 6 | Neil Merin, SIOR | 245,673 | Palm Beach Gardens, FL |
| 7 | Neil Merin, SIOR | 245,000 | North Palm Beach, FL |
| 8 | Neil Merin, SIOR | 241,000 | Boca Raton, FL |
| 9 | Wills Elliman, SIOR | 240,780 | Wilmington, DE |
| 10 | Andrew Sigfridson, SIOR, Chris Paszyc, SIOR, and Joseph Porta, SIOR | 236,000 | Waterville, ME |
| 11 | Damian Rivera, SIOR | 232,744 | Plano, TX |
| 12 | Nora Hogan, SIOR | 232,000 | Dallas, TX |
| 13 | Russ Jobson, SIOR, Jeff Kelley, SIOR | 228,182 | Atlanta, GA |
| 14 | Heath Bullock, SIOR, Marcus Pitts, SIOR | 225,654 | Des Moines, IA |
| 15 | Robert Renaud, SIOR, Mark Petznick, SIOR | 225,000 | Toronto, ON |
| 16 | Kevin McLaughlin, SIOR, Michael Carlson, SIOR | 191,000 | St. Louis, MO |
| 17 | Douglas Owen, SIOR | 178,262 | Louisville, KY |
| 18 | Bruce Hohenhaus, SIOR, Ron Thomas, SIOR | 178,121 | Rancho Cordova, CA |
| 19 | Barbara Johnson, SIOR, Vic Galanis, SIOR | 170,000 | Salt Lake City, UT |
| 20 | Mark Gustin, SIOR | 168,510 | Tempe, AZ |
| 21 | Jan Berg, SIOR | 165,319 | Des Moines, IA |
| 22 | James Keeley, SIOR | 157,000 | Scottsdale, AZ |
| 23 | Wills Elliman, SIOR | 148,000 | Wilmington, DE |

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|----|---|-------------|--------------------|
| 24 | Gary Lyons, SIOR | 147,000 | Greensboro, NC |
| 25 | John Buccinno, SIOR, Byan Cole, SIOR | 146,324 | Wyomissing, PA |
| 26 | Saadia Sheikh | 139,000 | Dallas, TX |
| 27 | Lloyd Cooper, SIOR | 132,357 | Montreal, QC |
| 28 | Matthew Arnovitz, SIOR | 131,432 | Dayton, OH |
| 29 | Michael Moran, SIOR | 126,345 | Foster City, CA |
| 30 | Michael Moran, SIOR | 126,345 | Foster City, CA |
| 31 | Street Jones | 125,266 | Durham, NC |
| 32 | Bo Mills, SIOR, Mark Detmer, SIOR and Mark Gustin, SIOR | 123,864 | Tempe, AZ |
| 33 | Jill Rasmussen, SIOR | 121,240 | Various, NY |
| 34 | Damian Rivera, SIOR | 120,000 | Oklahoma City, OK |
| 35 | Patrick Sentner, SIOR, Terrence Bell, SIOR, and Joe Elliott, SIOR | 116,258 | Pittsburgh, PA |
| 36 | Wills Elliman, SIOR | 115,665 | Newark, DE |
| 37 | Robert Renaud, SIOR, Mark Petznick, SIOR | 115,000 | Toronto, ON |
| 38 | Cathy Jones, SIOR | 114,000 | Las Vegas, NV |
| 39 | Anthony Lunceford, SIOR, Joe Massa, SIOR | 112,538 | Huntsville, AL |
| 40 | Samuel Smith, SIOR | 111,000 | Indianapolis, IN |
| 41 | Dan Granot, SIOR | 108,450 | Atlanta, GA |
| 42 | Michael Moran, SIOR | 102,540 | Redwood City, CA |
| 43 | Damian Rivera, SIOR | 101,143 | Halifax, NE |
| 44 | Michael Tabeek, SIOR | 101,000 | Las Vegas, NV |
| 45 | Thomas York, SIOR | 100,539 | Farmington, CT |
| 46 | Michael Moran, SIOR | 100,454 | Redwood Shores, CA |
| 47 | Matthew Gregory, SIOR | 96,960 | Gahanna, OH |
| 48 | Andreas Krone, SIOR | 94,727 | Hamburg, Germany |

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|----|---|-------------|------------------------|
| 49 | Bryan Cole, SIOR | 93,000 | Denver, PA |
| 50 | Christopher Falk, SIOR | 91,977 | Lehi, UT |
| 51 | Wills Elliman, SIOR | 90,000 | Wilmington, DE |
| 52 | Andreas Krone, SIOR | 89,340 | Munich, Germany |
| 53 | Mark Fowler, SIOR | 87,407 | Wall, NJ |
| 54 | Bret Davis, SIOR, Daniel Palmeri, SIOR | 85,708 | Las Vegas, NV |
| 55 | Andreas Krone, SIOR | 83,710 | Hamburg, Germany |
| 56 | Aaron Barnard, SIOR | 81,832 | Minneapolis, MN |
| 57 | Neil Merin, SIOR | 81,000 | Palm Beach Gardens, FL |
| 58 | James Garinger, SIOR | 76,672 | Fort Myers, FL |
| 59 | Richard Urbanczyk, SIOR | 75,720 | Calgary, AB |
| 60 | Mark Fowler, SIOR | 74,845 | Princeton, NJ |
| 61 | Christian Caulum, SIOR | 74,717 | Madison, WI |
| 62 | Chad Boddez, SIOR | 74,705 | Edmonton, AB |
| 63 | Cathy Jones, SIOR | 74,000 | Las Vegas, NV |
| 64 | Richard Urbanczyk, SIOR | 71,450 | Calgary, AB |
| 65 | Robert Hebron, SIOR | 70,000 | Brooklyn, NY |
| 66 | Robert Nuttall, SIOR | 67,420 | Charleston, SC |
| 67 | Steve Shepherd, SIOR | 67,000 | Richfield, MN |
| 68 | Mark Gustin, SIOR | 66,756 | Chandler, AZ |
| 69 | Dan Adamski, SIOR | 65,830 | Pittsburgh, PA |
| 70 | Jeffrey Deitrick, SIOR, Kimbel Clackson, SIOR | 65,524 | Pittsburgh, PA |
| 71 | Reggie Kuipers, SIOR, Michael Bender, SIOR | 65,000 | Sioux Falls, SD |
| 72 | Tony Fluhr, SIOR | 64,901 | Louisville, KY |
| 73 | Melissa Molyneaux, SIOR | 64,635 | Carson City, NV |
| 74 | Mark Gustin, SIOR | 62,229 | Mesa, AZ |
| 75 | Robert Burns, SIOR | 62,179 | Nashville, TN |
| 76 | Mark Gustin, SIOR | 61,997 | Tempe, AZ |

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|-----|--|-------------|---------------------|
| 77 | Barbara Johnson, SIOR, Vic Galanis, SIOR | 61,316 | Salt Lake City, UT |
| 78 | Jill Rasmussen, SIOR | 59,800 | Glendale, AZ |
| 79 | Jill Rasmussen, SIOR | 58,870 | Apple Valley, MN |
| 80 | Taber Thill, SIOR, Patti Dillon, SIOR | 58,122 | Las Vegas, NV |
| 81 | Street Jones | 55,967 | Durham, NC |
| 82 | Gabriel Silverstein, SIOR | 55,948 | Savannah, GA |
| 83 | Tony Fluhr, SIOR | 55,822 | Louisville, KY |
| 84 | Dan Adamski, SIOR | 55,789 | Pittsburgh, PA |
| 85 | Russ Jobson, SIOR, Jay Kyle, SIOR | 55,622 | Alpharetta, GA |
| 86 | Street Jones | 54,240 | Durham, NC |
| 87 | Barbara Johnson, SIOR, Vic Galanis, SIOR | 51,867 | American Fork, UT |
| 88 | Taber Thill, SIOR, Patti Dillon, SIOR, and Ryan Martin, SIOR | 51,832 | Henderson, NV |
| 89 | Damian Rivera, SIOR | 51,196 | McLean, VA |
| 90 | Lee Zerivitz, SIOR | 51,113 | Winter Park, FL |
| 91 | Theodore Konigsberg, SIOR | 50,889 | Miami Gardens, FL |
| 92 | Marcus Pitts, SIOR | 50,000 | West Des Moines, IA |
| 93 | Stephen Jacquemin, SIOR | 50,000 | St. Louis, MO |
| 94 | Robert Burns, SIOR | 49,674 | Brentwood, TN |
| 95 | Jill Rasmussen, SIOR | 49,652 | Minneapolis, MN |
| 96 | Andrew Cheney, SIOR, R. Craig Coppola, SIOR | 49,464 | Tempe, AZ |
| 97 | Matthew Gregory, SIOR | 48,042 | Columbus, OH |
| 98 | Street Jones | 46,938 | Raleigh, NC |
| 99 | Gregg Witt, SIOR | 46,884 | Chicago, IL |
| 100 | Todd Spencer, SIOR | 46,562 | Columbus, OH |

List represents the top 100 deals of 2017 submitted by January 31, 2018. M2M Deals are highlighted in blue.
 * represents financing debt equity transactions.