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NAI/MERIN HUNTER CODMAN ANNOUNCES 2023 BROKER OF THE YEAR

Lesley Sheinberg wins her fifth Broker of the Year award from top South Florida commercial real estate firm, NAI/Merlin Hunter Codman

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West Palm Beach, FL – NAI/Merlin Hunter Codman, Inc., one of South Florida’s leading commercial real estate brokerage and investment firms, is pleased to announce that Managing Director, Lesley Sheinberg has been named its 2023 Broker of the Year. This prestigious title is awarded to the top NAI/Merlin Hunter Codman broker who outperformed peers, displayed unparalleled market knowledge and expertise, exceeds client expectations, actively participates in industry and community involvement, and exhibits strong leadership, teamwork, and ethical standards.

This is the fifth Broker of the Year award for Ms. Sheinberg, a well-recognized office sales and leasing broker representing both landlords and tenants with a strong expertise in medical clients and properties. In addition, she has had significant experience in retail and industrial markets throughout Florida and has used her affiliation with NAI Global’s broad network to assist her clients throughout the United States.

In 2023 Ms. Sheinberg completed nearly 60 transactions representing over 250,000 square feet totaling more than \$33.3 million in transaction value. Over the course of her career with the firm, Ms. Sheinberg has completed over 2,250,000 square feet of leasing and disposition transactions totaling in excess of \$235 million in transaction volume.

When Ms. Sheinberg isn’t busy representing some of the regions’ most prestigious owners, investors, and tenants, she is mentoring new commercial real estate brokers, working closely with the Palm Beach County Medical Society’s Circle of Friends, and serving on the Board of the Ferd & Gladys Alpert Jewish Family Services of Palm Beach County. As a former dancer and proud supporter of the arts, one of Lesley’s most inspiring accomplishments was her appointment as Treasurer of the Executive Committee of the BAK Middle School of the Arts (MSOA) Foundation where she serves as a Director on the Board. BAK is an audition-based school, where artistic ability is the sole determination for admission and the school’s high academic achievement is a testament to the importance of arts in public education.

“This year the firm nominated Lesley Sheinberg as a South Florida Business Journal, 2024 South Florida Influential Business Woman. She is an outstanding professional, leader, and person who has served our firm, her clients, and our community with great commitment and service for over 20 years. Lesley is a tenacious, knowledgeable, creative, and highly ethical professional who never rests until she has accomplished the goals she sets for her clients and the many organizations she serves. She is a pleasure to work with and is recognized as one of the top brokers in South Florida year-after-year. We are again honored to award her our 2023 Broker of the Year” stated Jordan Paul, CEO, NAI Merin Hunter Codman.

Lesley Sheinberg added, “I am honored to be recognized by NAI/Merlin Hunter Codman as the 2023 Broker of the Year. Working throughout the Florida market (and beyond) has been nothing short of rewarding, engaging, and dynamic. While each deal presents new challenges, I can confidently say that each one is a new lesson in how to approach problems from unique perspectives in order to find win-win solutions. After 20+ years with the firm, I am extremely lucky that I can continue to grow and evolve in this industry. Of course, work like this often takes a village, and I am honored that NAIMHC has been my village for over 20 years. Through their unwavering support and invaluable expertise, I truly wouldn’t be where I am without my colleagues, who have been both personal and professional support systems for me.”

About NAI/Merlin Hunter Codman

NAI/Merlin Hunter Codman, www.mhcreal.com, is one of South Florida’s leading commercial real estate brokerage and investment firms with over three decades of experience advising clients on strategic acquisitions and dispositions and providing landlord representation, tenant representation, property management and construction management services. The firm has expertise in all commercial property sectors including office, retail, industrial, multifamily, hotels and land. NAI/Merlin Hunter Codman’s client base includes some of the nation’s most prestigious institutional and private equity investors. Operating as part of the NAI Global network, NAI/Merlin Hunter Codman can facilitate property transactions around the nation and the world, serving as a single point of contact for its clients’ counsel and execution. NAI/Merlin Hunter Codman is headquartered in West Palm Beach, Florida with regional offices in Boca Raton, Palm Beach Gardens, and Wellington.

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